

From: Carchman, Loreen
Sent: Wednesday, August 01, 2001 3:39 PM
To: Osborne, Kevin (PMMC Legal); Venable, Bristow; Donahue, Dennis M.; Thomson, Susan S.
Cc: Roethig, Hans
Subject: Covance's Master Agreement

Attached is a Master Agreement used by Covance with their price and payment schedule used for specific projects. Is this something we can use as a first draft (and include the specific Articles which have already been agreed upon) for future sample analysis work that will probably be conducted at Covance?

Thoughts?

Thanks,
-L

-----Original Message-----

From: Jeffrey Milhone [SMTP:jeffrey.milhone@Covance.Com]
Sent: Friday, July 27, 2001 10:47 AM
To: Loreen.L.Carchman@pmusa.com
Cc: Jennifer Williams; Jill Schultz
Subject: Follow Up

Thank you for the update this morning. It was quite helpful.

Attached is a generic Master Agreement that can be used as a template for future work. I would suggest a cut and paste exercise inserting into the template the language we've already agreed to. I've also attached for your reference our generic Price and Payment schedule which normally refers to the Master and then spells out the specific on the current work order. Feel free to edit or provide your comments and we can proceed from there.

I was also able to track down Cindy Franklin. She works in our Central Labs office in Indianapolis. She is new to our work with Phillip Morris and mistakenly thought their portion of the work was to be contracted directly with you. Lacking such a contract, she was looking to set one up without realizing that it is already covered under the existing contract between our two companies. My apologies for any confusion or problems this may have caused.

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